***To: Mr. V. N. Pavlov***

***JSC ASE EC Vice-President for Construction in IRI***

***Subject:*** ASE’s Re-Bidding of IRI Cos. (BNPP-2, 3)

**Dear Mr. Pavlov;**

Further to our letter № 4300-135194 dd. 22.10.2020, we would like to express our disagreement with the approach taken by your Party in the bargaining negotiations with the IRI companies declared as tender winners.

More specifically, aimed at convincing IRI companies to reduce their prices in re-bidding, your Party makes a partial comparison between the prices proposed by IRI and RF companies: That is, the difference in VAT percentages and Customs-Site transportation charges are not taken into account. Evidently, since they are included in the cost of Supplies to be remunerated by the Principal, the referred factors (VAT and Customs-Site transportation charges) shall also be taken into account in your comparison between the prices of IRI and RF tenderers.

Please instruct your concerned personnel to conduct the re-bidding negotiations observing the points referred to above.

|  |
| --- |
|  |
| |  | | --- | | ***Best regards,*** | | ***M. Nasouri*** | | ***BNPP2,3 Project Manager*** | |
|  |

**رونوشت:**

* دفتر طرح
* مدیر محترم فنی و مهندسی
* شركت مهندسين مشاور افق هسته‌اي
* دبيرخانه